



# INTERNATIONAL BUSINESS MAIL

Rate Card

25 March 2024



# Delivering for your business

International Business Mail is a service with a range of sorting and delivery options which covers Letters and Large Letters.

If sending parcels, please refer to the International Parcels Rate Card and User Guide. All these are described in the International Business Mail User Guide and International Personal Correspondence and Non Personal Correspondence User Guide. Once you have selected the options you wish to use, calculate the price using the tables on the following pages.

For more information about International Business Mail and to view the User Guide, please visit [royalmail.com/internationalbusinessmail](https://royalmail.com/internationalbusinessmail)

To view the International Personal Correspondence and Non Personal Correspondence User Guide please visit [royalmail.com/international-guides](https://royalmail.com/international-guides)

## Four easy steps to calculate your postage cost.

For each pricing option:

- Multiply the number of items by the price per item
- Multiply the total weight (excluding the bag weight) by the price per kg
- Add these two amounts together
- You then need to add the cost of any supplementary services if using Zero Sort Premium.

Please note: surcharges and correction charges might affect your pricing. To check the charges that may apply please visit [royalmail.com/surcharges](https://royalmail.com/surcharges)

All items of non personal correspondence (goods, samples, etc.) exported from the UK\* require a fully completed customs declaration (CN22/23) and the accompanying electronic advance data supplied from an approved shipping solution. Non-compliant items may be delayed or returned to sender.

\*Excludes items sent from Northern Ireland to the EU.

## International Business Price Calculator

For all other prices and to download the International Business pricing calculator to find the best options for your mailing, visit [royalmail.com/current-postage-prices](https://royalmail.com/current-postage-prices)

Although correct at the time this rate card was produced (February 2024), postal prices, fees and other conditions are subject to revision from time to time and services may need to be added or withdrawn.

Up-to-date information may be obtained by visiting [royalmail.com](https://royalmail.com)

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# Personal Correspondence Letters

## Priced by Country



See User Guide for further details of the qualification criteria for this option.

### EU Prices\*

Product	Untracked		Tracked & Signed/Signed		Tracked	
Product Code	DP3		MPM/MPN		MPL	
Delivery aims	3-5 days <sup>†</sup>		3-5 days <sup>†</sup>		3-5 days <sup>†</sup>	
Country	Price per item	Price per kilo	Price per item	Price per kilo	Price per item	Price per kilo
Austria	£0.90	£6.59	£5.74	£5.65	£5.18	£5.65
Belgium	£0.89	£6.09	£5.74	£5.65	£5.18	£5.65
Bulgaria	£0.72	£6.27	£5.74	£5.65	£3.98	£7.51
Croatia	£0.81	£7.92	£5.66	£5.75	£5.18	£5.65
Cyprus	£0.68	£8.06	£5.74	£5.20	£5.18	£5.20
Czech Rep	£0.82	£6.22	£5.74	£5.65	£5.18	£5.65
Denmark	£1.05	£4.34	£5.74	£5.65	£5.18	£5.65
Estonia	£0.85	£7.37	£5.49	£5.65	£5.18	£5.65
Finland	£0.92	£8.26	£5.74	£5.65	£5.18	£5.65
France	£0.86	£5.85	£5.74	£5.65	£5.17	£3.02
Germany	£0.83	£6.51	£5.74	£5.65	£5.18	£5.65
Greece	£0.89	£8.27	£5.74	£5.65	£5.18	£5.65
Hungary	£0.80	£6.63	£5.74	£5.65	£5.18	£5.65
Ireland	£1.01	£1.41	£5.74	£5.65	£5.18	£5.65
Italy	£0.87	£6.87	£5.74	£5.65	£5.18	£5.65
Latvia	£0.76	£8.94	£5.74	£5.65	£5.18	£5.65
Lithuania	£0.71	£6.00	£5.74	£5.11	£5.18	£5.11
Luxembourg	£0.89	£6.89	£5.74	£5.65	£5.18	£5.65
Malta	£0.75	£8.62	£5.74	£5.65	£5.18	£5.65
Netherlands	£0.72	£5.53	£5.56	£3.71	£5.27	£3.22
Poland	£0.78	£6.15	£5.74	£5.65	£5.18	£5.65
Portugal	£0.89	£7.68	£5.74	£5.65	£5.18	£5.65
Romania	£0.76	£7.13	£5.74	£5.65	£5.18	£5.65
Slovak Republic	£0.86	£7.66	£5.74	£5.65	£5.18	£5.65
Slovenia	£0.81	£7.07	£5.74	£5.65	£5.18	£5.65
Spain	£0.87	£6.32	£5.22	£3.80	£4.83	£3.36
Sweden	£0.89	£7.32	£5.74	£5.65	£5.07	£3.46

<sup>†</sup>All delivery aim figures are in working days except where weeks are stated, and exclude day of posting. Prices exclude surcharge and VAT.

For surcharge level visit [royalmail.com/surcharges](https://royalmail.com/surcharges)

\*VAT is payable at the zero rate for EU and ROW destinations

# Personal Correspondence Letters

## Priced by Country



See User Guide for further details of the qualification criteria for this option.

### Rest of Europe Prices\*

Service Level	Untracked		Tracked & Signed/Signed		Tracked	
Product Code	DP3		MPM/MPN		MPL	
Delivery aims	3-5 days <sup>†</sup>		3-5 days <sup>†</sup>		3-5 days <sup>†</sup>	
Country	Price per item	Price per kilo	Price per item	Price per kilo	Price per item	Price per kilo
Gibraltar	£0.78	£7.27	£5.74	£5.65	£5.18	£5.65
Iceland	£0.90	£8.85	£5.74	£5.16	£5.18	£5.16
Norway	£1.01	£16.14	£5.49	£5.65	£5.18	£5.65
Russia	£0.71	£7.48	£5.74	£5.65	£5.18	£5.65
Switzerland	£1.00	£7.51	£5.74	£5.65	£5.18	£5.65
Serbia	£0.59	£12.28	£5.74	£5.65	£5.18	£5.65
Turkey	£0.72	£6.03	£5.74	£5.65	£5.18	£5.65
Rest of Europe	£0.59	£12.28	£5.74	£5.65	Product NA	Product NA

<sup>†</sup>All delivery aim figures are in working days except where weeks are stated, and exclude day of posting. Prices exclude surcharge and VAT. For surcharge level visit [royalmail.com/surcharges](https://royalmail.com/surcharges)

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# Personal Correspondence Letters

## Priced by Country



See User Guide for further details of the qualification criteria for this option.

### Rest of World Prices\*

Service Level	Untracked		Tracked & Signed/Signed		Tracked	
Product Code	DP3		MPM/MPN		MPL	
Delivery aims	5-7 days†		5-7 days†		5-7 days†	
Country	Price per item	Price per kilo	Price per item	Price per kilo	Price per item	Price per kilo
<b>North America</b>						
USA	£0.85	£11.63	£8.68	£7.65	£5.61	£7.56
Rest of North America	£0.89	£10.13	£5.68	£9.18	£5.57	£9.18
<b>Middle East</b>						
Israel**	£0.92	£9.12	£5.68	£9.17	£5.57	£9.17
Saudi Arabia	£0.81	£8.65	£5.02	£9.13	£4.27	£4.37
UAE	£0.71	£7.91	£5.41	£8.63	£3.13	£4.04
Lebanon	£0.40	£15.59	£5.88	£9.66	£5.57	£9.66
Jordan	£0.40	£15.59	£5.88	£9.66	Product NA	Product NA
Rest of Middle East	£0.40	£15.59	£5.88	£9.66	Product NA	Product NA
<b>Far East &amp; Australasia</b>						
Australia	£0.90	£14.61	£5.68	£9.17	£5.57	£9.17
China	£0.72	£8.70	£5.88	£9.17	£4.73	£6.00
Hong Kong	£0.71	£5.69	£5.88	£9.66	£5.57	£9.66
Japan	£0.89	£12.96	£5.88	£10.76	£5.57	£10.76
Malaysia	£0.71	£9.07	£5.88	£9.66	£5.56	£7.26
New Zealand	£0.86	£18.26	£5.88	£8.08	£5.22	£13.14
Singapore	£0.71	£10.59	£5.88	£9.17	£5.57	£9.17
South Korea	£0.67	£10.40	£5.88	£9.17	£5.57	£9.17
Thailand	£0.46	£11.61	£5.88	£9.66	£5.27	£8.87
Taiwan	£0.72	£8.82	£5.88	£8.93	£5.57	£8.93
Vietnam	£0.46	£11.61	£5.88	£9.66	£5.37	£9.70
Rest of Far East & Australasia	£0.46	£11.61	£5.88	£9.66	Product NA	Product NA
<b>Central &amp; South America</b>						
Argentina	£0.20	£22.99	£5.36	£13.89	Product NA	Product NA
Brazil	£0.67	£12.68	£5.68	£9.66	£5.57	£9.66
Mexico	£0.68	£10.19	£5.22	£11.90	Product NA	Product NA
Rest of Central & South America	£0.36	£16.02	£5.68	£9.66	Product NA	Product NA
<b>Africa &amp; Asia</b>						
India	£0.59	£12.74	£5.68	£7.47	£1.78	£3.90
Kenya	£0.20	£13.74	£5.27	£8.92	Product NA	Product NA
Nigeria	£0.20	£15.57	£5.27	£9.80	Product NA	Product NA
Pakistan	£0.20	£14.91	£5.27	£10.04	Product NA	Product NA
South Africa	£0.71	£8.99	£5.07	£6.30	Product NA	Product NA
Rest of Africa & Asia	£0.20	£14.73	£5.68	£9.66	Product NA	Product NA

### Volume Related Discounts for DP3

0-9 items	0%
10-49 items	4%
> 50 items	7%

Volume Related Discounts apply per posting per day, but do not apply where there are bespoke discounts in place. Please note that Volume Related Discounts are not applicable for postings to USA.

†All delivery aim figures are in working days except where weeks are stated, and exclude day of posting. Prices exclude surcharge and VAT. For surcharge level visit [royalmail.com/surcharges](https://royalmail.com/surcharges)

\*VAT is payable at the zero rate for EU and ROW destinations

\*\*An additional Air Carrier Supplement applies to Israel's prices, charged on the price per kilo. To view the latest supplements, please visit [royalmail.com/aircarriersupplements](https://royalmail.com/aircarriersupplements)

# Personal Correspondence Large Letters Priced by Country



See User Guide for further details of the qualification criteria for this option.

## EU Prices\*

Product	Untracked		Tracked & Signed/Signed		Tracked	
Product Code	DP6		MPP/MTP		MPO	
Delivery aims	3-5 days†		3-5 days†		3-5 days†	
Country	Price per item	Price per kilo	Price per item	Price per kilo	Price per item	Price per kilo
Austria	£1.78	£0.99	£6.55	£4.05	£5.70	£4.05
Belgium	£0.79	£5.32	£6.55	£4.05	£5.60	£4.05
Bulgaria	£0.63	£5.88	£6.55	£4.05	£4.25	£3.90
Croatia	£1.07	£7.41	£5.65	£5.75	£5.15	£4.05
Cyprus	£0.61	£6.80	£6.45	£3.60	£5.70	£3.60
Czech Rep	£0.73	£5.54	£6.55	£4.05	£5.70	£4.05
Denmark	£1.90	£6.80	£6.55	£4.05	£5.70	£3.15
Estonia	£0.99	£6.33	£6.15	£4.05	£5.70	£4.05
Finland	£0.82	£7.26	£6.55	£4.05	£5.70	£4.05
France	£1.38	£4.55	£5.90	£1.50	£4.45	£2.35
Germany	£0.75	£5.35	£6.55	£3.35	£4.90	£3.30
Greece	£0.85	£7.31	£6.55	£4.05	£5.70	£4.05
Hungary	£0.73	£5.54	£6.55	£4.05	£5.70	£4.05
Ireland	£1.26	£4.42	£6.55	£3.50	£5.70	£2.75
Italy	£0.82	£5.83	£6.25	£3.80	£5.70	£4.60
Latvia	£2.26	£8.68	£5.55	£4.05	£5.55	£4.05
Lithuania	£1.01	£4.88	£6.15	£3.55	£5.30	£3.50
Luxembourg	£0.81	£5.79	£6.55	£4.05	£5.70	£4.05
Malta	£0.72	£7.53	£6.55	£4.05	£5.70	£4.05
Netherlands	£0.72	£4.70	£5.55	£3.70	£4.85	£2.55
Poland	£0.73	£5.44	£6.05	£4.05	£4.85	£3.05
Portugal	£0.94	£6.24	£6.45	£4.50	£5.25	£4.30
Romania	£0.72	£5.32	£6.55	£4.05	£5.70	£4.05
Slovak Republic	£0.78	£6.39	£6.55	£4.05	£5.70	£4.05
Slovenia	£0.77	£6.17	£6.55	£4.05	£5.20	£4.05
Spain	£0.77	£5.88	£5.20	£2.90	£4.85	£1.50
Sweden	£1.04	£5.36	£6.05	£3.45	£5.05	£2.00

†All delivery aim figures are in working days except where weeks are stated, and exclude day of posting. Prices exclude surcharge and VAT. For surcharge level visit [royalmail.com/surcharges](https://royalmail.com/surcharges)

\*VAT is payable at the zero rate for EU and ROW destinations

# Personal Correspondence Large Letters Priced by Country



See User Guide for further details of the qualification criteria for this option.

## Rest of Europe Prices\*

Product		Priority		Tracked & Signed/Signed		Tracked	
Product Code		DP6		MPP/MTP		MPO	
Delivery aims		3-5 days <sup>†</sup>		3-5 days <sup>†</sup>		3-5 days <sup>†</sup>	
Country	Price per item	Price per kilo	Price per item	Price per kilo	Price per item	Price per kilo	
Gibraltar	£0.88	£6.39	£6.55	£4.05	£5.70	£4.05	
Iceland	£0.90	£7.59	£6.55	£3.55	£5.70	£3.55	
Norway	£1.71	£7.27	£6.15	£4.05	£5.70	£4.05	
Russia	£0.63	£6.46	£6.55	£4.05	£5.70	£4.05	
Switzerland	£1.09	£5.67	£6.55	£4.05	£5.70	£4.05	
Serbia	£1.09	£10.00	£6.55	£4.05	£5.70	£4.05	
Turkey	£0.67	£5.36	£6.55	£4.05	£5.70	£4.05	
Ukraine	£1.09	£10.00	£6.55	£4.05	£5.70	£7.50	
Rest of Europe	£1.09	£10.00	£6.55	£4.05	Product NA	Product NA	

<sup>†</sup>All delivery aim figures are in working days except where weeks are stated, and exclude day of posting. Prices exclude surcharge and VAT. For surcharge level visit [royalmail.com/surcharges](https://royalmail.com/surcharges)

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# Personal Correspondence Large Letters

## Priced by Country



See User Guide for further details of the qualification criteria for this option.

### Rest of World Prices\*

Product	Priority		Tracked & Signed/Signed		Tracked	
Product Code	DP6		MPP/MTP		MPO	
Delivery aims	5-7 days <sup>†</sup>		5-7 days <sup>†</sup>		5-7 days <sup>†</sup>	
Country	Price per item	Price per kilo	Price per item	Price per kilo	Price per item	Price per kilo
<b>North America</b>						
USA	£0.77	£10.23	£8.60	£7.65	£5.95	£5.65
Rest of North America	£0.97	£9.02	£6.30	£9.10	£5.80	£6.85
<b>Middle East</b>						
Israel**	£0.82	£7.80	£6.40	£6.35	£6.30	£6.35
Saudi Arabia	£2.43	£8.58	£4.90	£9.10	£4.80	£4.50
UAE	£0.64	£7.16	£4.80	£4.25	£3.15	£4.15
Lebanon	£1.27	£13.35	£6.70	£9.60	£6.15	£9.60
Jordan	£1.27	£13.35	£6.70	£9.60	Product NA	Product NA
Rest of Middle East	£1.27	£13.35	£6.70	£9.60	Product NA	Product NA
<b>Far East &amp; Australasia</b>						
Australia	£0.80	£13.64	£6.20	£9.20	£5.65	£8.15
China	£0.95	£7.66	£6.45	£5.35	£3.05	£4.25
Hong Kong	£0.67	£5.10	£6.70	£4.00	£5.95	£3.75
Japan	£0.79	£11.28	£6.70	£9.65	£6.30	£7.65
Malaysia	£0.66	£7.74	£6.20	£7.75	£5.55	£7.25
New Zealand	£0.75	£16.63	£5.80	£13.30	£5.20	£11.50
Singapore	£0.64	£9.37	£6.70	£9.10	£6.10	£6.70
South Korea	£0.64	£9.06	£6.50	£7.90	£5.85	£7.30
Thailand	£0.50	£12.42	£6.70	£9.60	£5.25	£8.85
Taiwan	£0.66	£7.45	£6.70	£6.70	£6.15	£8.85
Vietnam	£0.50	£12.42	£6.70	£9.60	£5.70	£9.95
Rest of Far East & Australasia	£0.50	£12.42	£6.70	£9.60	Product NA	Product NA
<b>Central &amp; South America</b>						
Argentina	£0.19	£19.93	£5.35	£13.90	Product NA	Product NA
Brazil	£0.60	£11.75	£6.05	£10.00	£5.85	£10.00
Mexico	£1.30	£10.39	£5.20	£11.90	Product NA	Product NA
Rest of Central & South America	£0.42	£15.57	£6.30	£9.60	Product NA	Product NA
<b>Africa &amp; Asia</b>						
India	£0.46	£11.76	£5.70	£7.60	£1.90	£3.90
Kenya	£0.21	£13.58	£5.25	£8.90	Product NA	Product NA
Nigeria	£0.19	£13.77	£5.25	£9.80	Product NA	Product NA
Pakistan	£0.71	£13.56	£5.25	£10.05	Product NA	Product NA
South Africa	£0.97	£8.92	£5.05	£6.30	Product NA	Product NA
Rest of Africa & Asia	£0.64	£15.17	£6.30	£9.60	Product NA	Product NA

### Volume Related Discounts for DP6

0-9 items	0%
10-49 items	4%
> 50 items	7%

Volume Related Discounts apply per posting per day, but do not apply where there are bespoke discounts in place. Please note that Volume Related Discounts are not applicable for postings to USA.

\*\*An additional Air Carrier Supplement applies to Israel's prices, charged on the price per kilo. To view the latest supplements, please visit [royalmail.com/aircarriersupplements](https://royalmail.com/aircarriersupplements)

†All delivery aim figures are in working days except where weeks are stated, and exclude day of posting. Prices exclude surcharge and VAT. For surcharge level visit [royalmail.com/surcharges](https://royalmail.com/surcharges)

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# Personal Correspondence

## Untracked Letters: Zero Sort and Zone Sort



### Letter

Priority				
Delivery aims† Europe 3-5 days Rest of World 5-7 days				
PC LETTERS				
Service	Countries	Product Code	Price per item	Price per kilo
<b>Zero Sort Base Rate</b>	All countries	WP1	£1.05	£14.30
<b>Zone Sort Base Rate</b>	EU*	IP1	£1.00	£9.40
	Rest of World	IP1	£1.05	£15.65
	USA	IP1	£1.05	£14.30

### International Daily VRDs

Daily Volume	Discount
0-99	0%
100-249	1.5%
>250	3%

### Large Letter Prices

Priority							
Delivery aims† Europe 3-5 days Rest of World 5-7 days							
PC LARGE LETTERS				NPC LARGE LETTERS			
Service	Countries	Product Code	Price per item	Price per kilo	Product Code	Price per item	Price per kilo
<b>Zero Sort Base Rate</b>	All countries	WG1	£6.10	£13.95	WG4	£6.85	£13.30
	EU*	IG4	£1.90	£7.00	IG1	£2.00	£7.30
<b>Zone Sort Base Rate</b>	Rest of World	IG4	£2.30	£15.25	IG1	£2.40	£15.90
	USA	IG4	£6.00	£13.95	IG1	£6.85	£13.30

### International Daily VRDs

Daily Volume	Discount
0-19	0%
20-99	1.5%
>100	3%

†All delivery aim figures are in working days except where weeks are stated, and exclude day of posting. Prices exclude surcharge and VAT. For surcharge level visit [royalmail.com/surcharges](https://royalmail.com/surcharges)

\*VAT is payable at the zero rate for EU and ROW destinations

# Non-Personal Correspondence Large Letters Priced by Country



See User Guide for further details of the qualification criteria for this option.

## EU Prices\*

Product	Untracked		Tracked & Signed/Signed		Tracked	
Product Code	DG4		MTG/MTO		MTK	
Delivery aims	3-5 days†		3-5 days†		3-5 days†	
Country	Price per item	Price per kilo	Price per item	Price per kilo	Price per item	Price per kilo
Austria	£1.92	£0.36	£6.55	£4.05	£5.70	£4.05
Belgium	£0.97	£5.00	£6.55	£4.05	£5.60	£4.05
Bulgaria	£1.26	£4.23	£6.55	£4.05	£4.25	£3.90
Croatia	£1.42	£6.89	£5.65	£5.75	£5.15	£4.05
Cyprus	£1.46	£4.96	£6.45	£3.60	£5.70	£3.60
Czech Rep	£0.89	£4.32	£6.55	£4.05	£5.70	£4.05
Denmark	£1.77	£4.69	£6.55	£4.05	£5.70	£3.15
Estonia	£1.28	£5.20	£6.15	£4.05	£5.70	£4.05
Finland	£2.10	£4.23	£6.55	£4.05	£5.70	£4.05
France	£1.61	£2.77	£5.90	£1.50	£4.45	£2.35
Germany	£1.23	£2.57	£6.55	£3.35	£4.90	£3.30
Greece	£0.97	£6.27	£6.55	£4.05	£5.70	£4.05
Hungary	£1.83	£3.29	£6.55	£4.05	£5.70	£4.05
Ireland	£1.43	£3.67	£6.55	£3.50	£5.70	£2.75
Italy	£1.87	£3.44	£6.25	£3.80	£5.70	£4.60
Latvia	£3.06	£4.15	£5.55	£4.05	£5.55	£4.05
Lithuania	£1.35	£3.32	£6.15	£3.55	£5.30	£3.50
Luxembourg	£1.99	£3.76	£6.55	£4.05	£5.70	£4.05
Malta	£1.60	£5.69	£6.55	£4.05	£5.70	£4.05
Netherlands	£0.89	£4.22	£5.55	£3.70	£4.85	£2.55
Poland	£1.88	£4.09	£6.05	£4.05	£4.85	£3.05
Portugal	£1.20	£5.48	£6.45	£4.50	£5.25	£4.30
Romania	£1.46	£3.84	£6.55	£4.05	£5.70	£4.05
Slovak Republic	£0.89	£4.98	£6.55	£4.05	£5.70	£4.05
Slovenia	£1.89	£4.58	£6.55	£4.05	£5.20	£4.05
Spain	£0.97	£5.48	£5.20	£2.90	£4.85	£1.50
Sweden	£1.23	£4.08	£6.05	£3.45	£5.05	£2.00
<b>Extra compensation</b>			<b>£2.40</b>		<b>£2.40</b>	

†All delivery aim figures are in working days except where weeks are stated, and exclude day of posting. Prices exclude surcharge and VAT. For surcharge level visit [royalmail.com/surcharges](https://royalmail.com/surcharges)

\*VAT is payable at the zero rate for EU and ROW destinations

# Non-Personal Correspondence Large Letters Priced by Country



See User Guide for further details of the qualification criteria for this option.

## Rest of Europe Prices\*

Product		Priority		Tracked & Signed/Signed		Tracked	
Product Code		DG4		MTG/MTO		MTK	
Delivery aims		3-5 days†		3-5 days†		3-5 days†	
Country	Price per item	Price per kilo	Price per item	Price per kilo	Price per item	Price per kilo	
Gibraltar	£0.88	£5.74	£6.55	£4.05	£5.70	£4.05	
Iceland	£1.85	£5.88	£6.55	£3.55	£5.70	£3.55	
Norway	£1.84	£6.54	£6.15	£4.05	£5.70	£4.05	
Russia	£1.64	£5.31	£6.55	£4.05	£5.70	£4.05	
Switzerland	£1.33	£4.19	£6.55	£4.05	£5.70	£4.05	
Serbia	£0.98	£11.63	£6.55	£4.05	£5.70	£4.05	
Turkey	£1.61	£3.88	£6.55	£4.05	£5.70	£4.05	
Ukraine	£0.98	£11.63	£6.55	£4.05	£5.70	£7.50	
Rest of Europe	£0.98	£11.63	£6.55	£4.05	Product NA	Product NA	
Extra compensation			<b>£2.40</b>		<b>£2.40</b>		

†All delivery aim figures are in working days except where weeks are stated, and exclude day of posting. Prices exclude surcharge and VAT. For surcharge level visit [royalmail.com/surcharges](https://royalmail.com/surcharges)

\*VAT is payable at the zero rate for EU and ROW destinations

# Non-Personal Correspondence Large Letters Priced by Country



See User Guide for further details of the qualification criteria for this option.

## Rest of World Prices\*

Product	Priority		Tracked & Signed/Signed		Tracked	
Product Code	DG4		MTG/MTO		MTK	
Delivery aims	5-7 days†		5-7 days†		5-7 days†	
Country	Price per item	Price per kilo	Price per item	Price per kilo	Price per item	Price per kilo
<b>North America</b>						
USA	£5.21	£4.97	£8.60	£7.65	£5.95	£5.65
Rest of North America	£2.24	£5.73	£6.30	£9.10	£5.80	£6.85
<b>Middle East</b>						
Israel**	£1.72	£5.34	£6.40	£6.35	£6.30	£6.35
Saudi Arabia	£2.97	£5.63	£4.90	£9.10	£4.80	£4.50
UAE	£1.38	£4.88	£4.80	£4.25	£3.15	£4.15
Lebanon	£1.45	£12.64	£6.70	£9.60	£6.15	£9.60
Jordan	£1.45	£12.64	£6.70	£9.60	Product NA	Product NA
Rest of Middle East	£1.45	£12.64	£6.70	£9.60	Product NA	Product NA
<b>Far East &amp; Australasia</b>						
Australia	£2.00	£9.69	£6.20	£9.20	£5.65	£8.15
China	£1.43	£5.91	£6.45	£5.35	£3.05	£4.25
Hong Kong	£1.43	£3.52	£6.70	£4.00	£5.95	£3.75
Japan	£1.81	£8.76	£6.70	£9.65	£6.30	£7.65
Malaysia	£1.43	£5.95	£6.20	£7.75	£5.55	£7.25
New Zealand	£1.68	£11.05	£5.80	£13.30	£5.20	£11.50
Singapore	£1.43	£7.28	£6.70	£9.10	£6.10	£6.70
South Korea	£1.43	£7.10	£6.50	£7.90	£5.85	£7.30
Thailand	£2.08	£4.21	£6.70	£9.60	£5.25	£8.85
Taiwan	£1.38	£4.95	£6.70	£6.70	£6.15	£8.85
Vietnam	£2.08	£4.21	£6.70	£9.60	£5.70	£9.95
Rest of Far East & Australasia	£2.08	£4.21	£6.70	£9.60	Product NA	Product NA
<b>Central &amp; South America</b>						
Argentina	£0.38	£19.63	£5.35	£13.90	Product NA	Product NA
Brazil	£1.61	£8.16	£6.05	£10.00	£5.85	£10.00
Mexico	£2.68	£6.65	£5.20	£11.90	Product NA	Product NA
Rest of Central & South America	£0.43	£14.57	£6.30	£9.60	Product NA	Product NA
<b>Africa &amp; Asia</b>						
India	£0.38	£10.83	£5.70	£7.60	£1.90	£3.90
Kenya	£0.38	£11.98	£5.25	£8.90	Product NA	Product NA
Nigeria	£0.74	£12.79	£5.25	£9.80	Product NA	Product NA
Pakistan	£1.00	£12.78	£5.25	£10.05	Product NA	Product NA
South Africa	£1.47	£6.01	£5.05	£6.30	Product NA	Product NA
Rest of Africa & Asia	£1.16	£13.64	£6.30	£9.60	Product NA	Product NA
<b>Extra compensation</b>			<b>£2.40</b>		<b>£2.40</b>	

### Volume Related Discounts for DG4

0-9 items	0%
10-49 items	4%
> 50 items	7%

Volume Related Discounts apply per posting per day, but do not apply where there are bespoke discounts in place. Please note that Volume Related Discounts are not applicable for postings to USA.

\*\*An additional Air Carrier Supplement applies to Israel's prices, charged on the price per kilo. To view the latest supplements, please visit [royalmail.com/aircarriersupplements](https://royalmail.com/aircarriersupplements)

†All delivery aim figures are in working days except where weeks are stated, and exclude day of posting. Prices exclude surcharge and VAT. For surcharge level visit [royalmail.com/surcharges](https://royalmail.com/surcharges)

\*VAT is payable at the zero rate for EU and ROW destinations

# International Business Response Service - Business Account



**Business Mail Response Services** – where you only pay for the replies/returns you receive.

The right choice for your business if you:

- want to make it as easy as possible for your customers to respond to you.
- don't want your customers to have to pay for the full cost of sending the mail item to you.

The cost of using this service is made up of an annual licence fee, which gives you access to the mail option, plus the cost of returning the item to you.

For further information on this service please visit: [royalmail.com/internationalbusinessmailresponse](https://royalmail.com/internationalbusinessmailresponse)

## Response Licence Fee

Service	Price per annum
Response Licence Fee	£198

The price in this table excludes VAT. VAT is payable at the zero rate for EU and ROW destinations.

## Mail Response

### Standard

Format	Weight up to and including	Price
Letter	50g	£1.46
Large Letter	50g	£1.69
Large Letter	250g	£3.50

Price Excludes VAT. VAT is payable at the zero rate for EU and ROW destinations. In addition to the Response Services Licence fee. Limited availability please see the Business Mail Response Service User guide for more information.

# Legacy Zonal Services

## Untracked Mixed Mail: Zero Sort and Zone Sort



### Mixed Mail Prices

Priority				
Delivery aims†			Europe 3-5 days Rest of World 5-7 days	
Service	Countries	Product Code	Price per item	Price per kilo
Zero Sort Premium	All countries	ZC1	£3.25	£22.35

†All delivery aim figures are in working days except where weeks are stated, and exclude day of posting. Prices exclude surcharge and VAT. For surcharge level visit [royalmail.com/surcharges](https://royalmail.com/surcharges)

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# Contact

We hope this tariff guide has been useful. Should you need any further help or advice, please contact your Account Manager or visit [royalmail.com](https://www.royalmail.com)

## Alternative formats

If it would help you to have this booklet in a different format, we can provide it free of charge as:

A large print booklet      An audio tape  
An audio CD                  A Braille booklet

Simply call us on **03457 950 950**.

If you're deaf or hearing or speech-impaired, we offer a service using the Relay UK service. Please dial Royal Mail **18001 0345 266 0075**.

We're open Monday to Friday 8am-6.30pm, Saturday 8am-3pm and Sunday 9am-2pm.

Alternatively, using your minicom, please dial **03456 000 606**. The service is open Monday to Friday 8am-6pm and Saturday 8am-1pm.

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